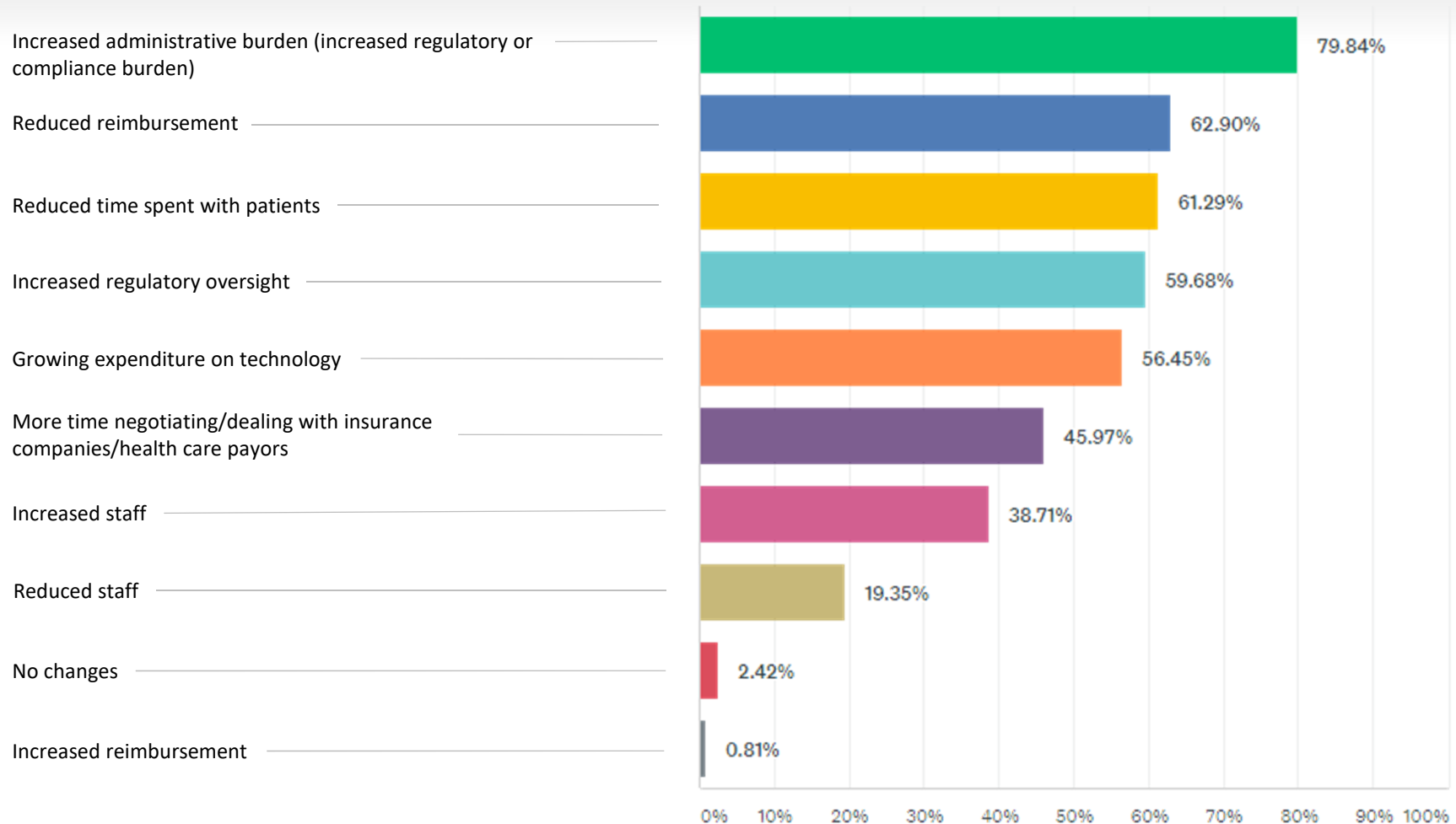


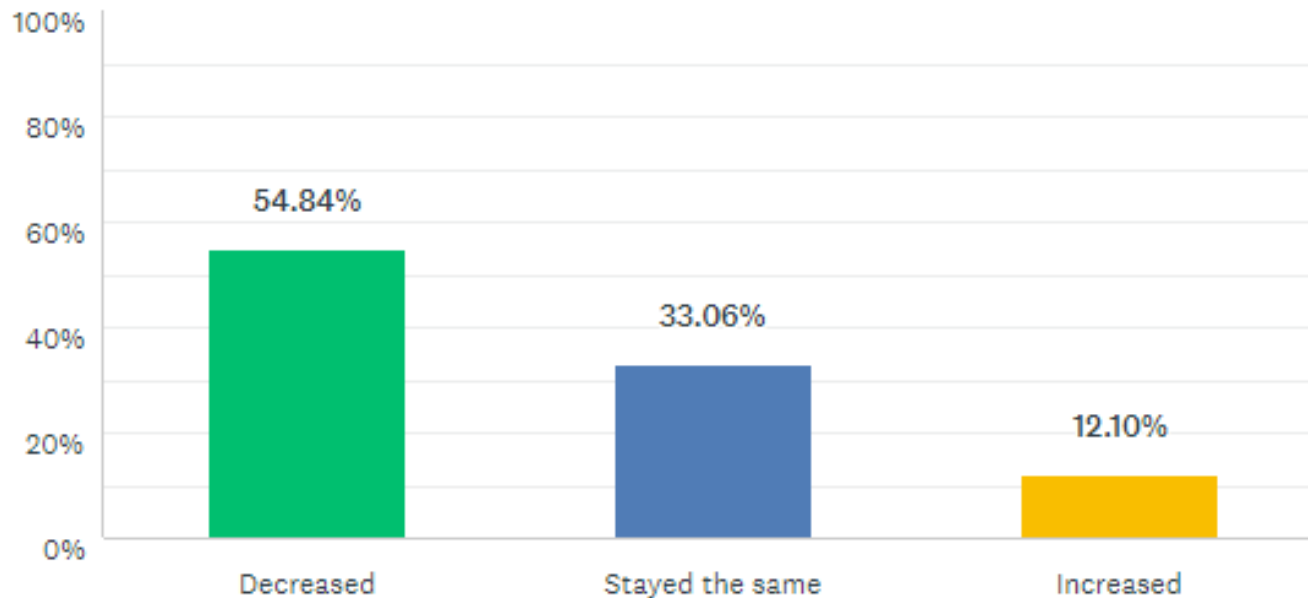
# The Brach Eichler 2018 New Jersey Health Care Monitor

2018 Survey of New Jersey  
Healthcare Practitioners

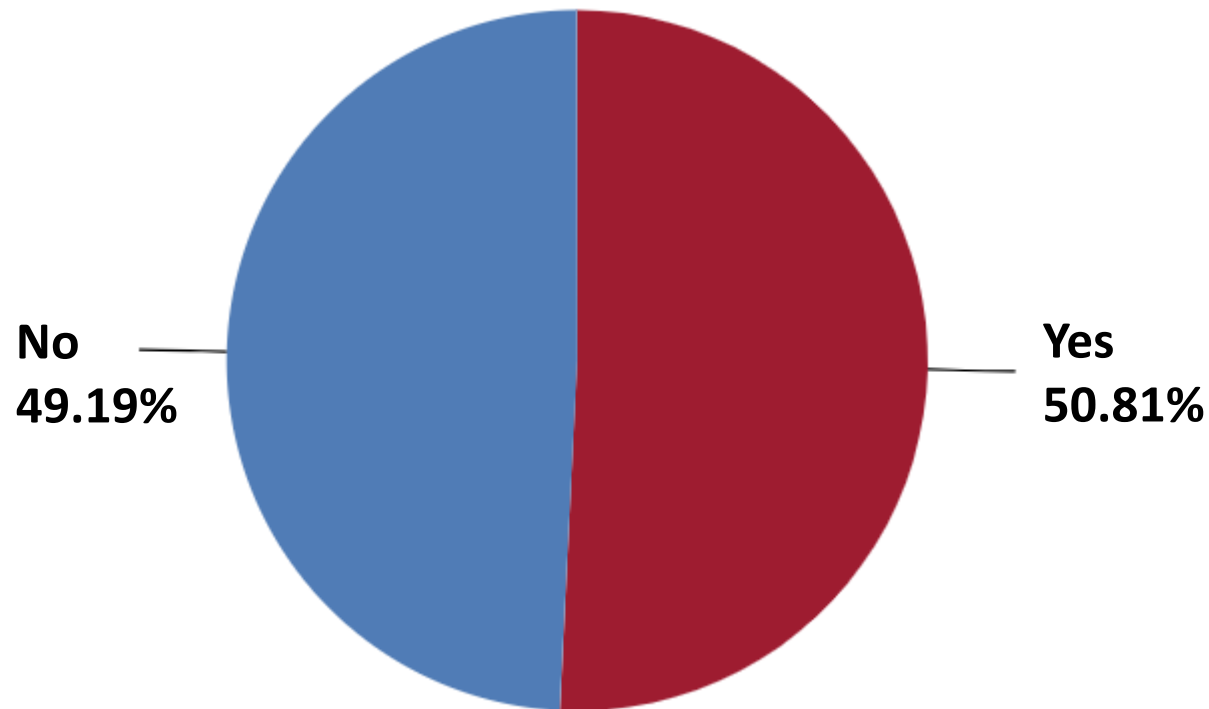
# Q1: How has the changing health care environment affected your role as a physician within the last year?



## Q2: How has your income from your professional practice changed in the last year?



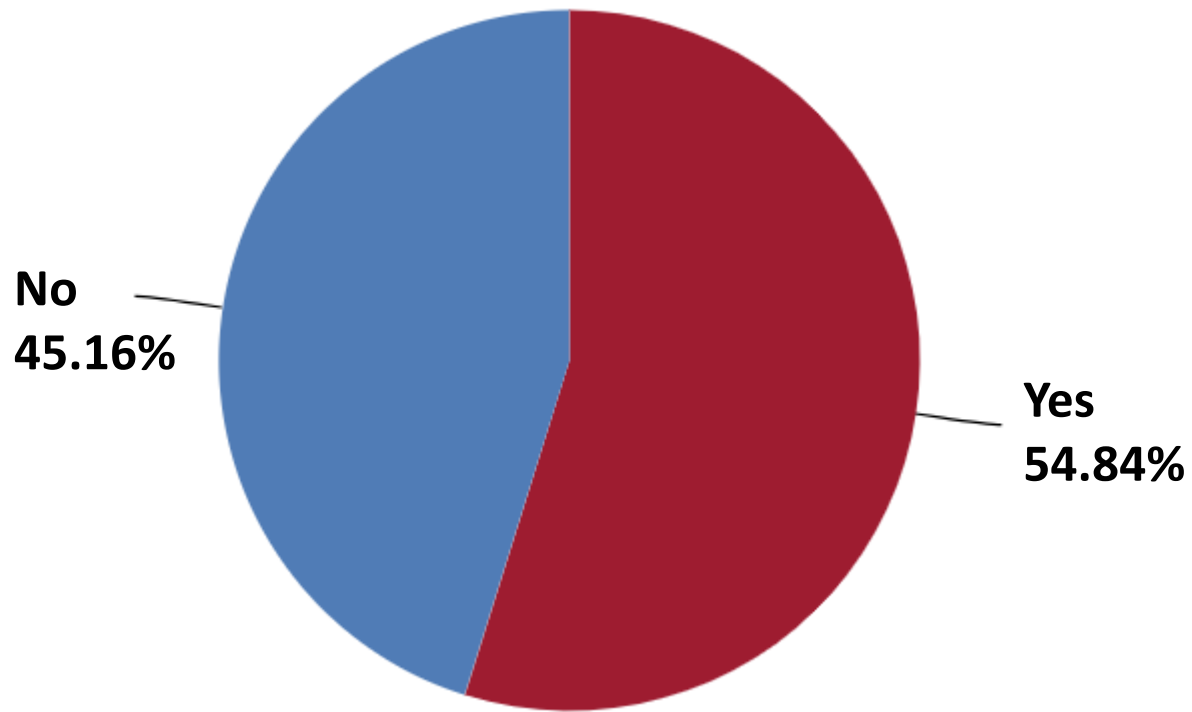
# Q3: Have you changed your practice structure in the last year?



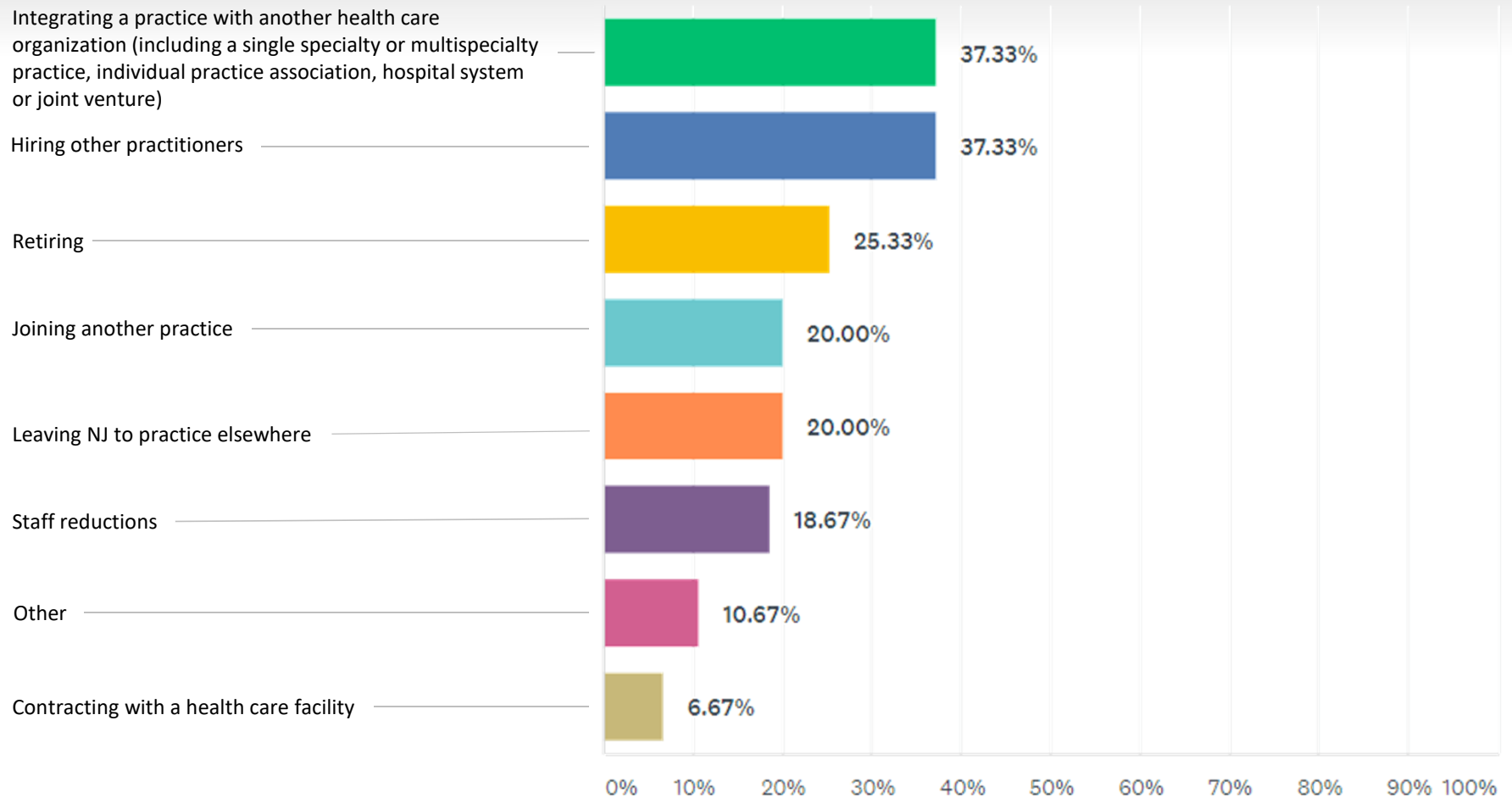
## Q4: If yes, check all that apply:

Answer Choices	Responses
Hiring other practitioners	42.42%
Integrating a practice with another health care organization (including a single-specialty or multispecialty practice, individual practice association, hospital system, or joint venture)	31.82%
Staff reductions	31.82%
Other (please specify)	21.21%
Joining another practice	10.61%
Contracting with a health care facility	7.58%
Leaving New Jersey to practice elsewhere	7.58%
Retiring	6.06%

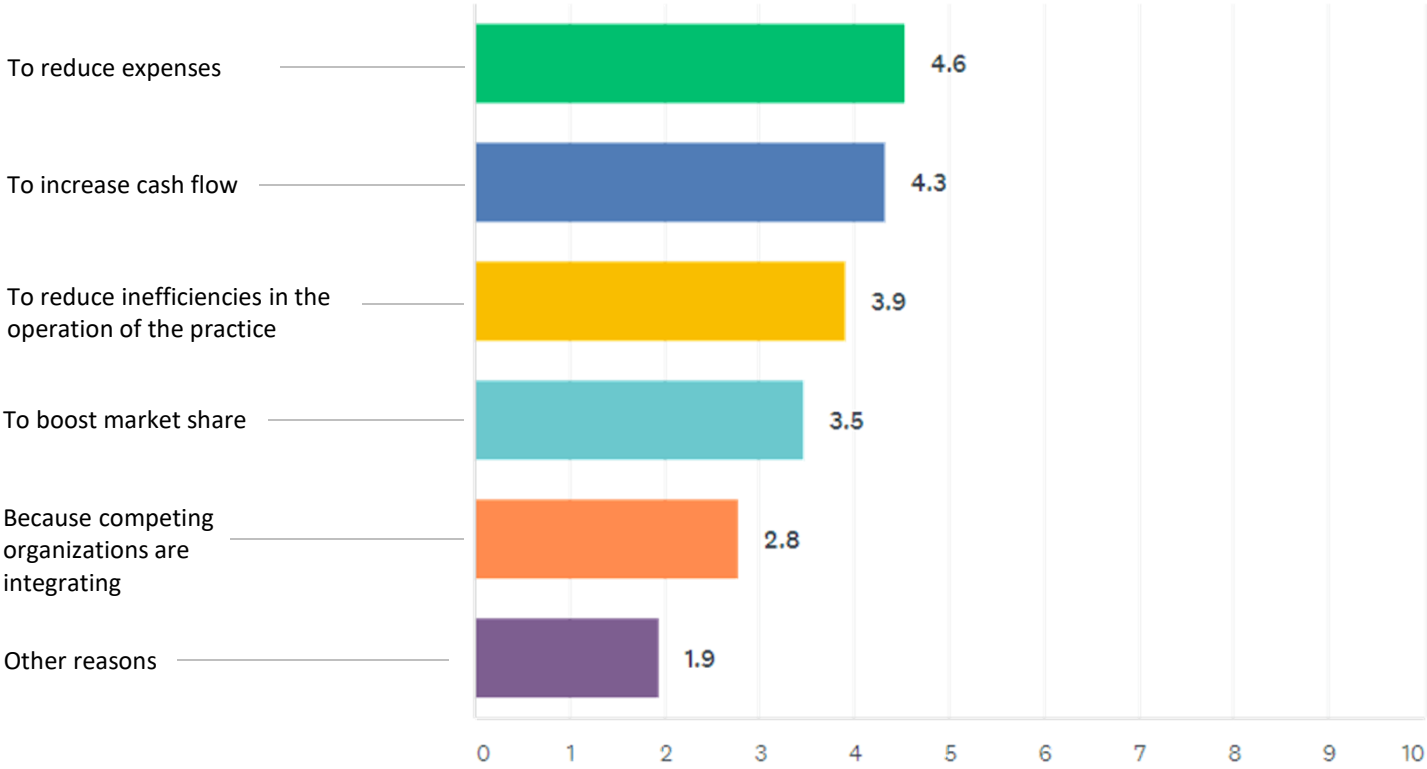
# Q5: Are you considering changing your practice structure in the near future?



# Q6: If so, how? Check all that apply.

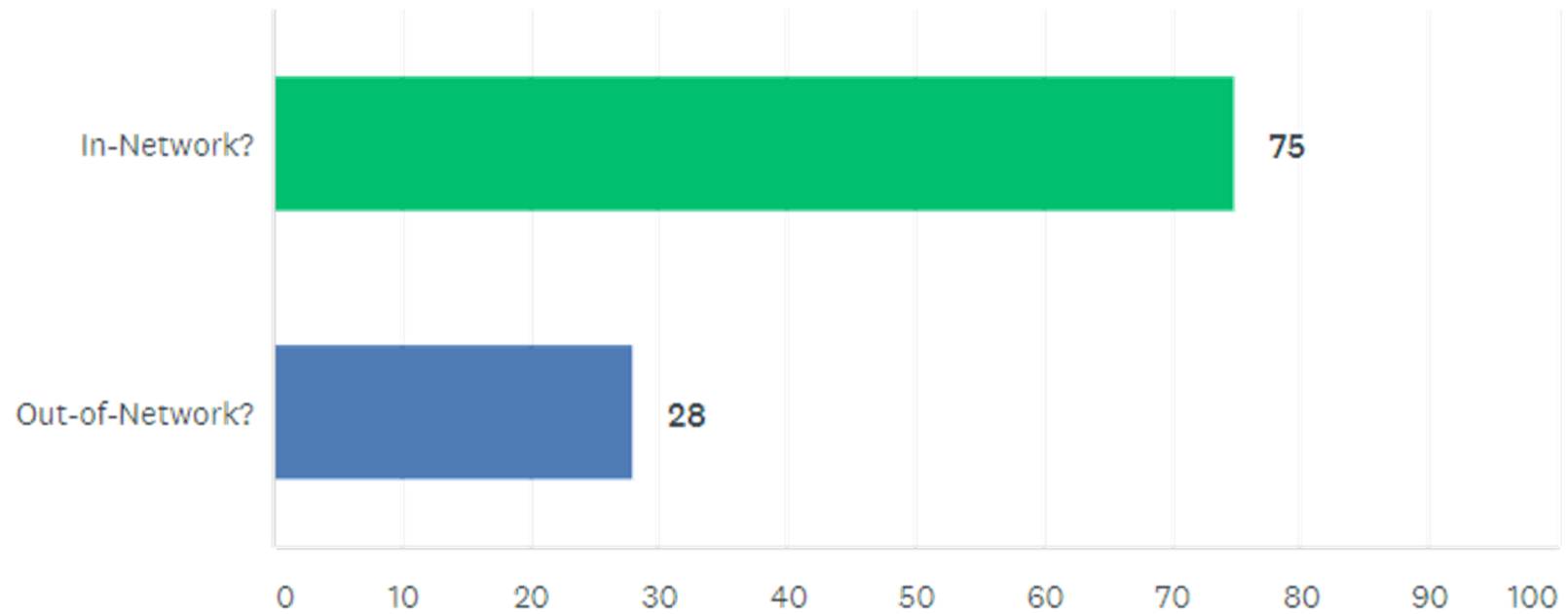


Q7: If you are considering merging or otherwise modifying your practice, what is your primary reason for doing so? (1 is the most important reason, 6 is the least)

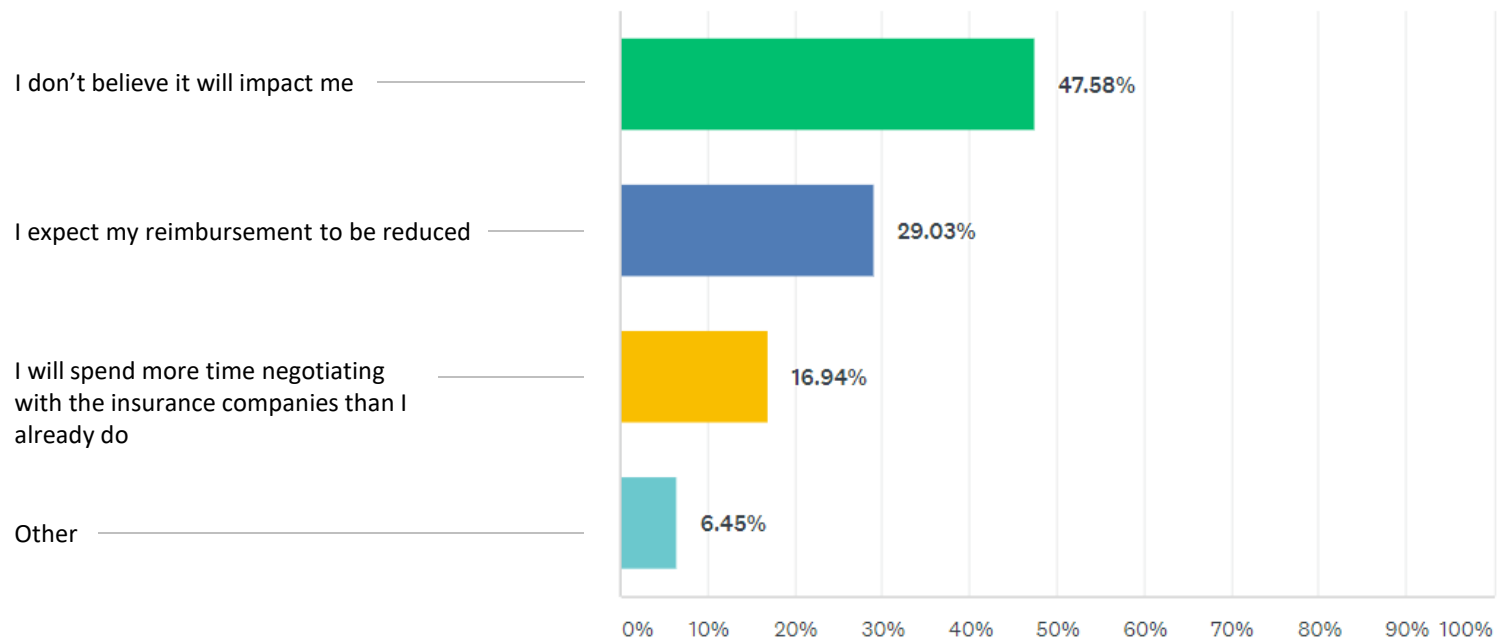




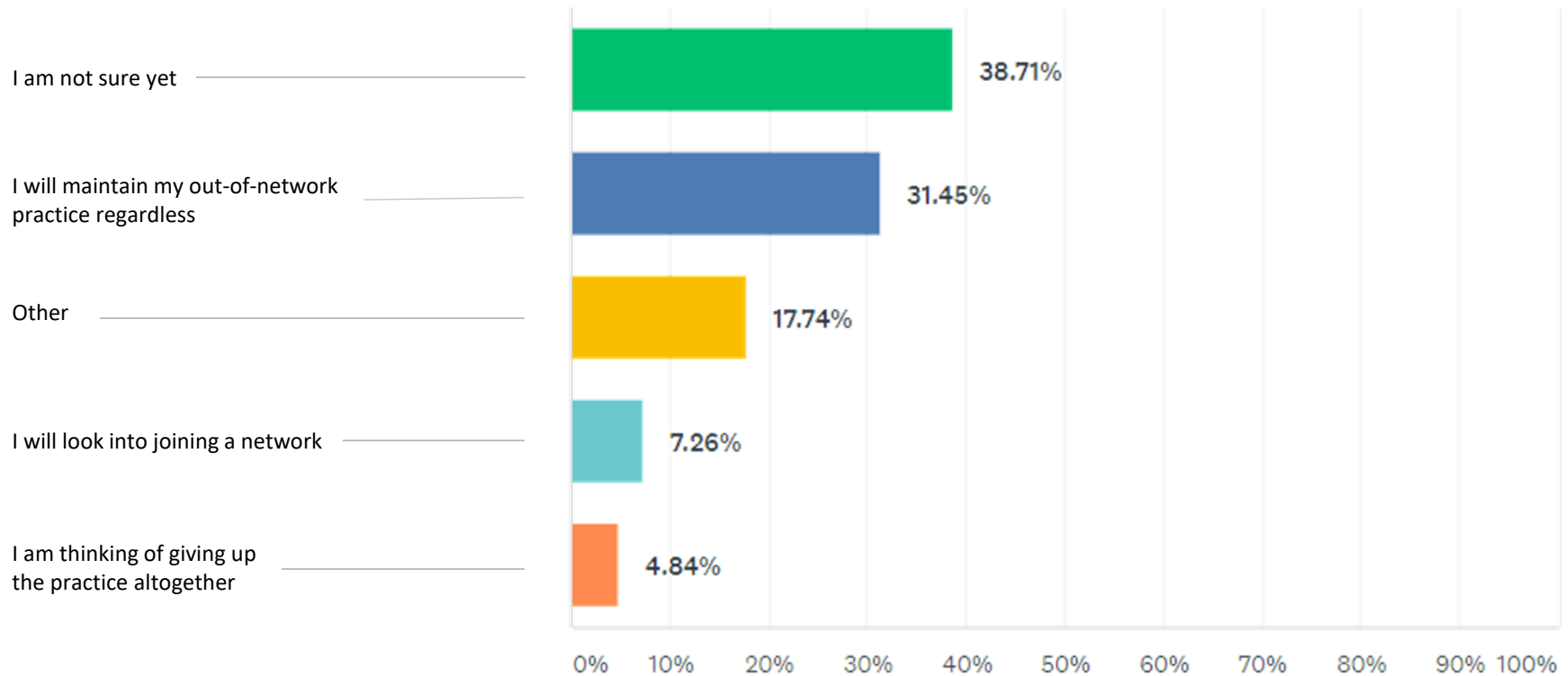
# Q8: What percentage of your billing is:



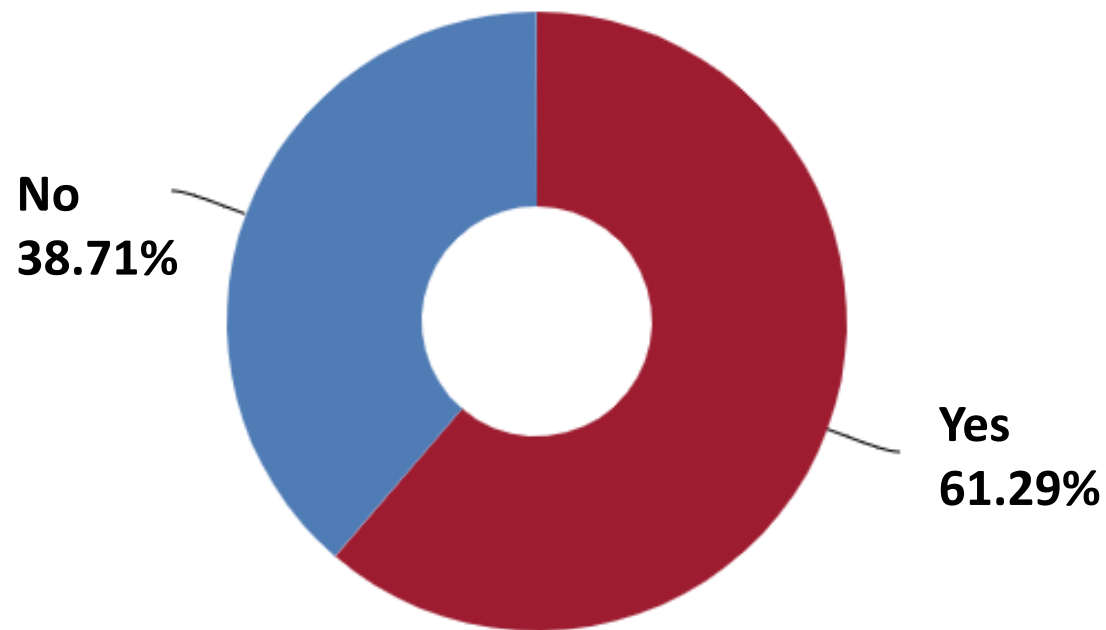
Q9: On June 1, 2018 Governor Murphy signed a bill to increase transparency to consumers with regard to in-network and out-of-network health care services. Known as the “out-of-network” bill, it imposes a variety of disclosure requirements on health care professionals, as well as requires binding arbitration to determine payment for services if the difference between the carrier’s and provider’s final offer for reimbursement is \$1,000 or more. How do you believe the out-of-network bill will impact you?



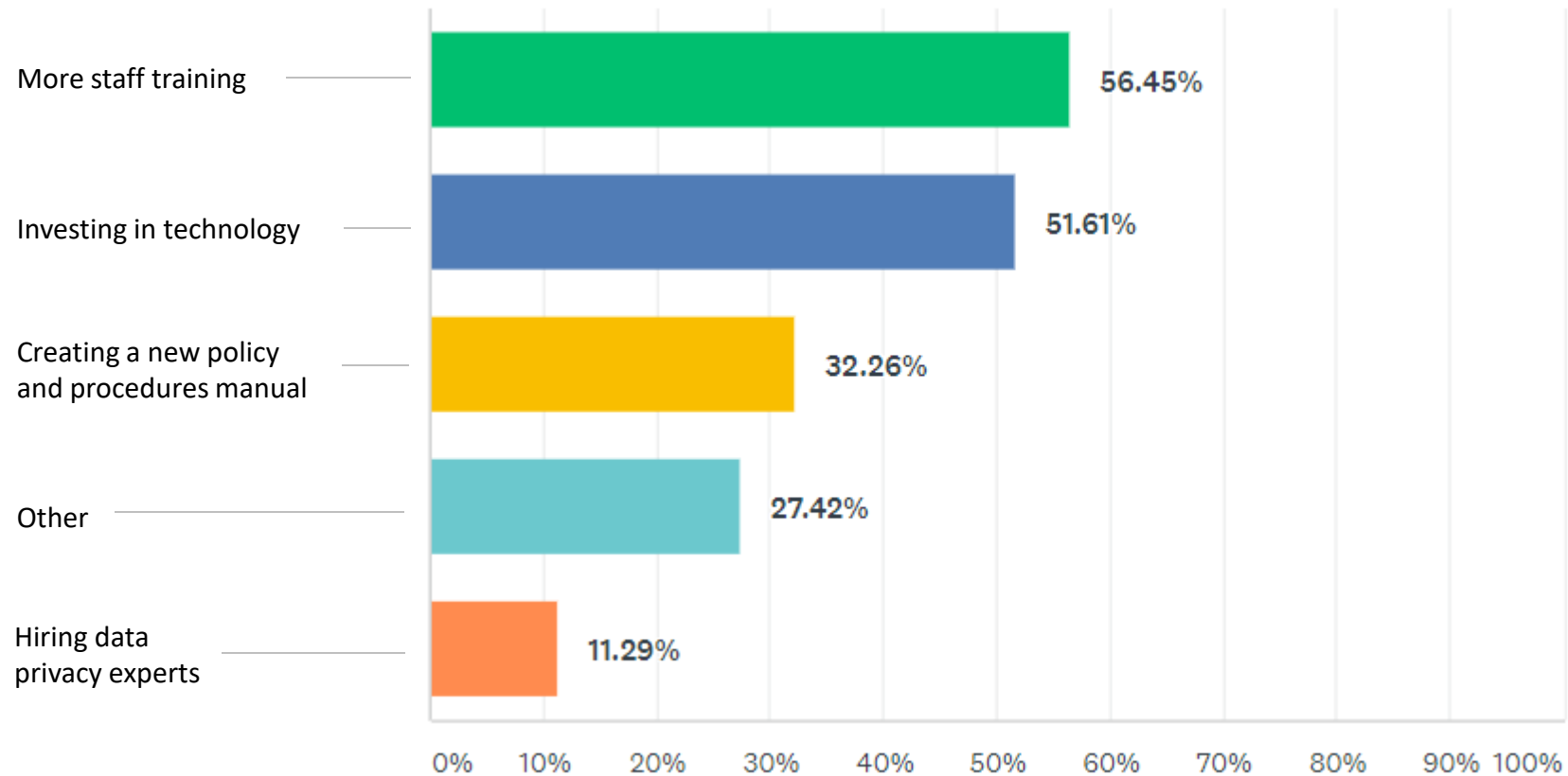
# Q10: In light of this new law, what do you plan to do?



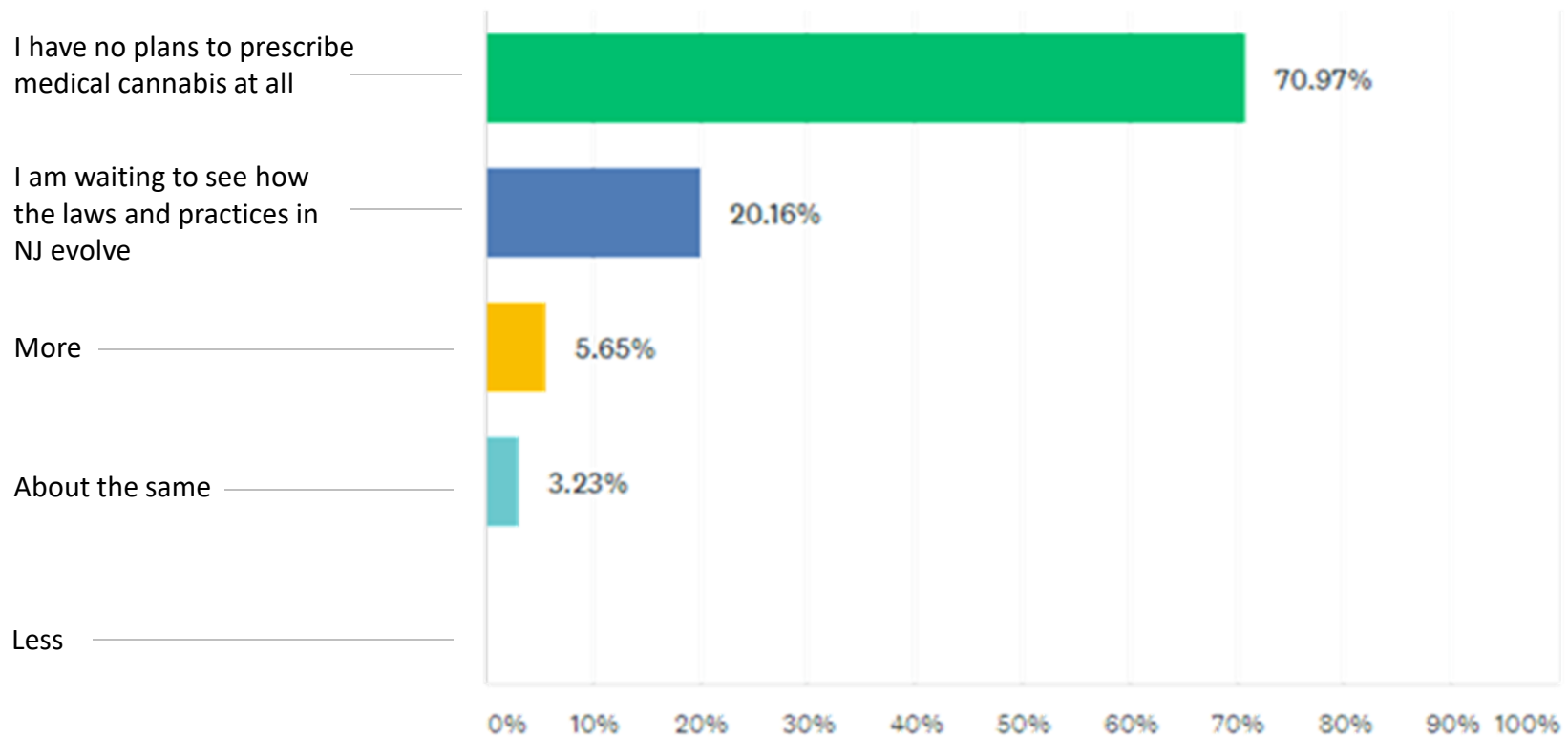
Q11: Are you taking more steps than in the past to protect patient data/your patients' privacy?



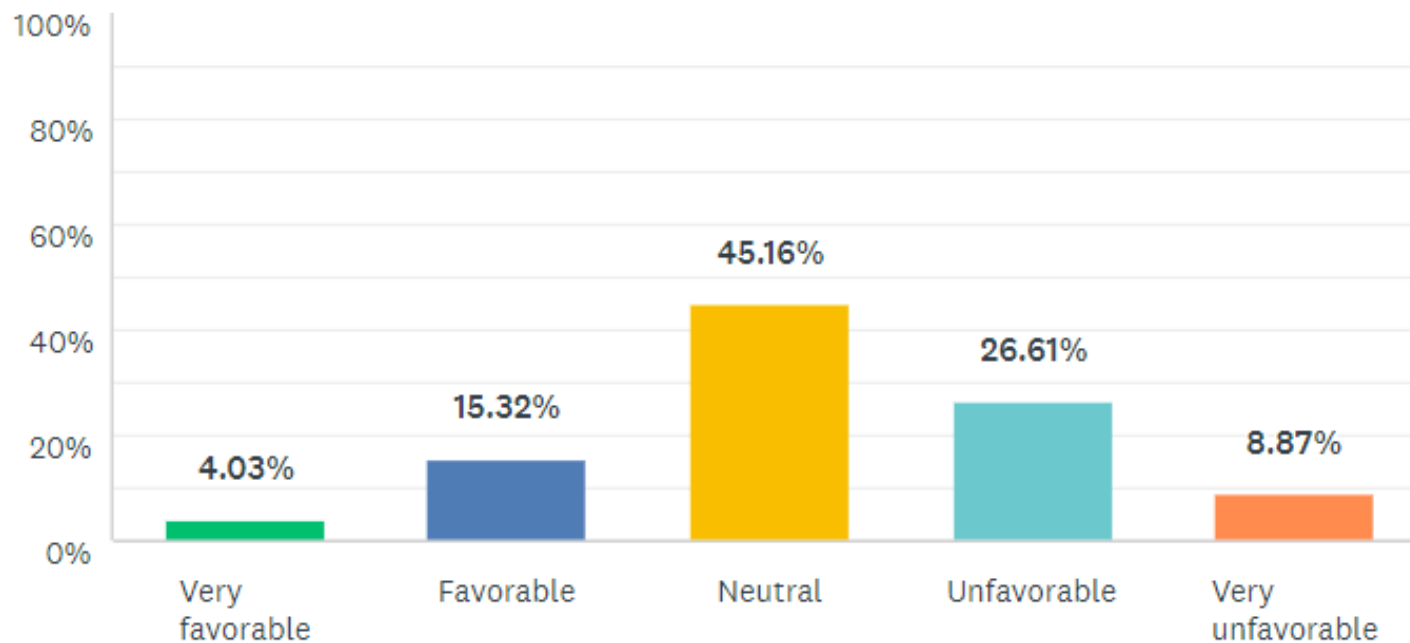
# Q12: If yes, what are you doing? Check all that apply.



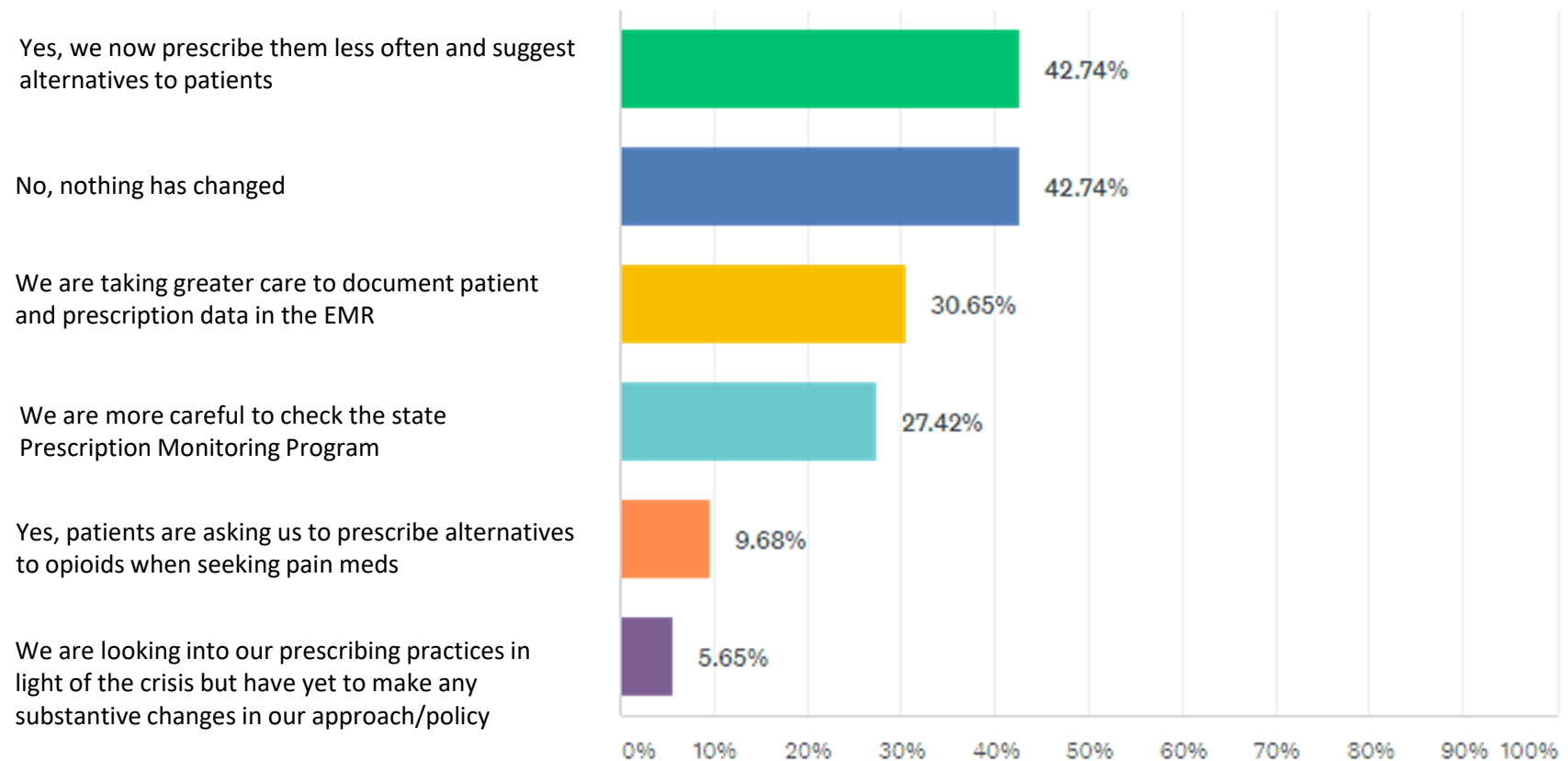
# Q13: In light of the more relaxed regulatory environment surrounding medical cannabis, do you plan to prescribe medical cannabis over the next year? If yes, will it be...?



# Q14: Generally, what is your outlook concerning your medical practice for 2019?

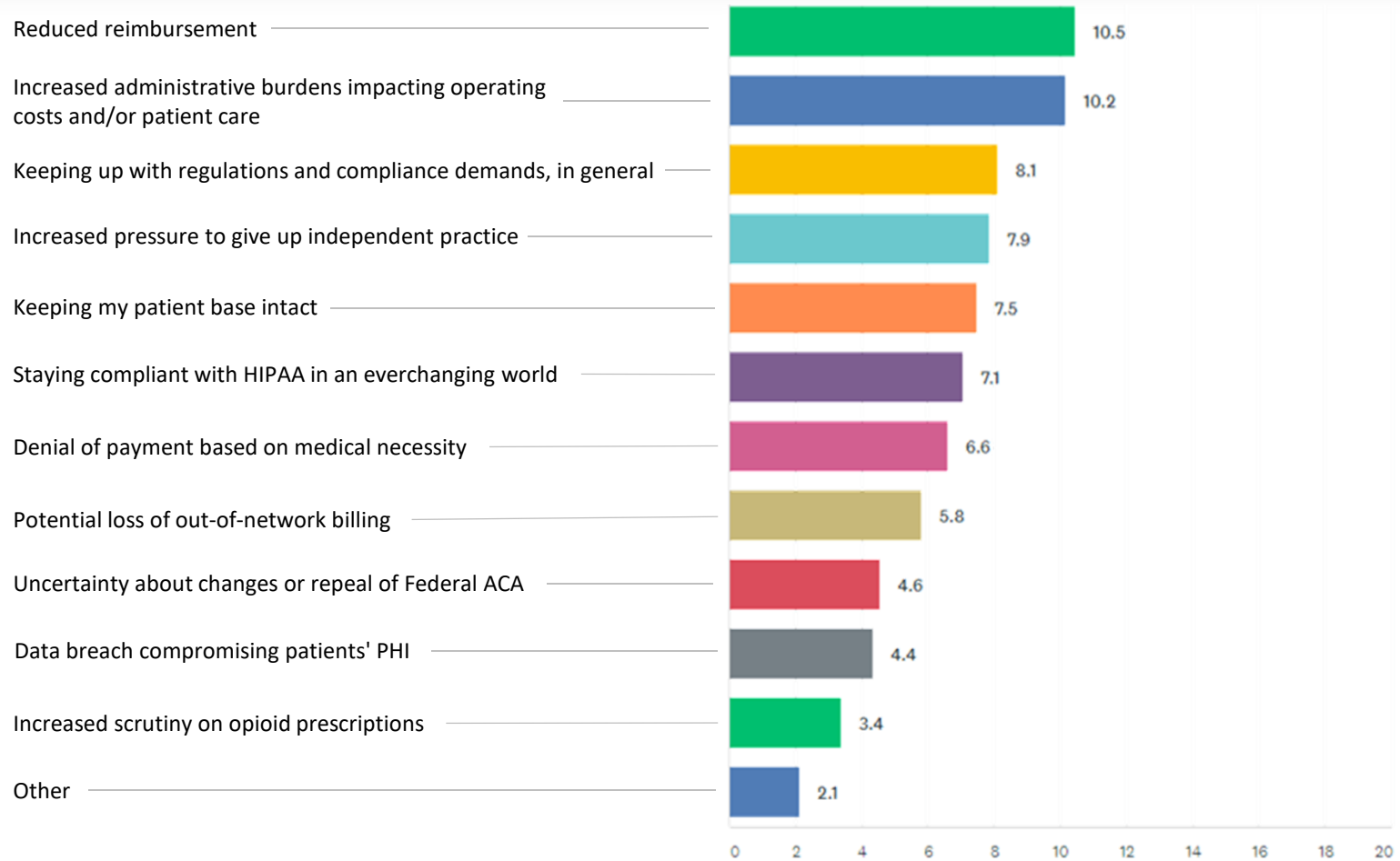


# Q15: Has the opioid crisis impacted your prescribing practices in any way? Check all that apply.

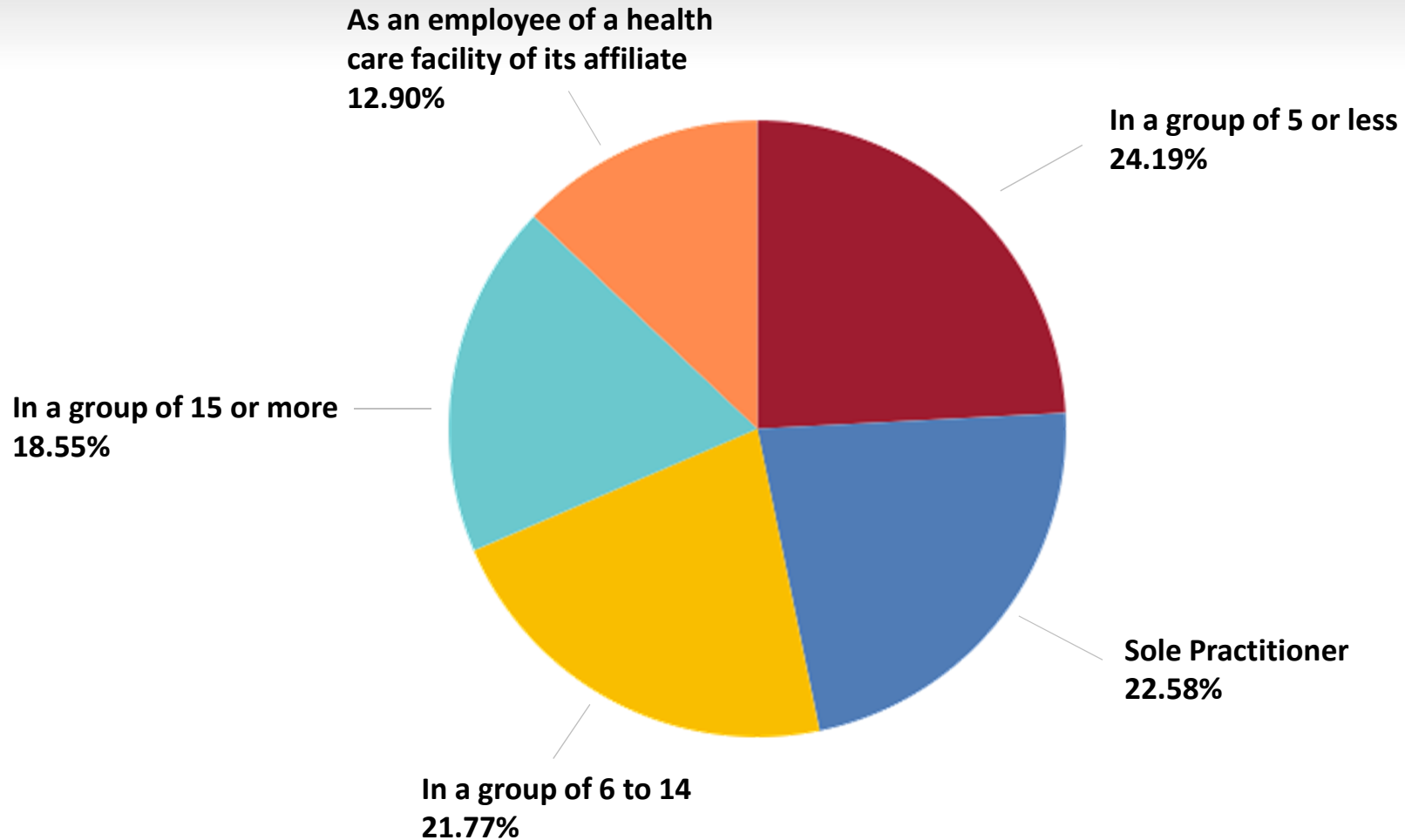




# Q16: What is your biggest concern about your practice going into 2019? Please rank your answers (1 is the most important concern, 12 is the least)



# Q17: How do you practice medicine?



# Q18: Would you recommend that a young person graduating from college go into the medical profession?

